

HILAH AYERS



This warm weather has us thinking about one thing and one thing only – camping! With spring right around the corner, we are happy to announce that lease fees will remain unchanged for the 2020 season (\$2,800 for 15-amp sites and \$3,000 for 30-amp sites, plus GST). With that being said, to ensure that lease payments are received by the recurring May 1st deadline, a remittance schedule will be introduced and is outlined below. We hope that its implementation will be unnecessary; however, with the exhaustive efforts that are continually spent chasing overdue accounts and collecting outstanding balances, a new policy was needed. Simply put, this amendment will allow us to focus on what truly matters – better serving our tenants and guests. Other changes and important information are as follows:

Lease Payments & Overages

- On May 1, 2020, all lease payments, including leasehold improvement fees, are due.
 - Late payment remittance amounts, GST included, and coinciding dates of permissible extension are as shown:

- May 8th - \$2,965 (15-amp) and \$3,175 (30-amp)
 - May 15th - \$2,990 (15-amp) and \$3,200 (30-amp)
 - May 22nd - \$3,015 (15-amp) and \$3,225 (30-amp)
 - May 31st - \$3,040 (15-amp) and \$3,250 (30-amp)
- If an outstanding balance remains on June 1, 2020, and arrangements have not been made with Management, eviction will automatically ensue.
- To help alleviate confusion regarding balances owed, an invoice will now be delivered along with the 2020 Lease Agreement. For your reference, fluctuations in leasehold improvement fees are a result of prior year upgrade/reduction requests. Perceived discrepancies should be reported as soon as possible for further investigation.
- Due to popular demand, we will now be accepting credit card payments for lease fees and overages; however, a 3.4% processing fee will be added to the transaction total (i.e. \$3150 + 3.4% = \$3257.10). Please contact Ryan at 780-777-1217 or ryan@hilahayers.com to utilize this payment option.

Lease Agreements

- DocuSign is once again the preferred method of lease agreement execution and collection as it offers conveniences unavailable through alternative means, so delivery will commence shortly. We would also like to take this opportunity to express our gratitude to those who took advantage of this streamlined service last season and strongly encourage everyone else to follow suit. If fulfillment assistance is required, Ryan can help with that too.
- Remote programming remains an essential aspect of park-wide security measures; therefore, associated identification numbers must be disclosed on lease agreements to avoid deactivation.
- Notwithstanding the environmental impact, unauthorized dumping of garbage persists and consequently, fines and stern eviction warnings will be issued to violators henceforth.

Overnight Campsites - Online Booking

- Overnight campsite bookings will now be exclusively processed through an online reservation tool that can be accessed on our website at www.hilahayers.com as it eliminates seasonal restrictions and dependence on personnel availability.
- Guest camping at tenant sites will continue to be coordinated through the office.

Thank you in advance for taking the time to familiarize yourself with these revisions as we feel they will only enhance the overall park experience. As always, we are extremely appreciative of your business and can't wait to get yet another exciting season underway. See you soon!